# Lawrence Veigas

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GitHub: www.[GitHub.com/LawrenceVeigas](https://github.com/LawrenceVeigas)

# Objective

To use technology to make clear decisions based on data, create effective processes and increase productivity of an organization.

# Personal projects

* Building my own website using the MEAN stack (MongoDB, ExpressJS, AnjularJS, NodeJS) => [www.IAmLawrenceVeigas.com](http://www.IAmLawrenceVeigas.com) (still under development: you can find the work in progress here: https://GitHub.com/LawrenceVeigas/My-WebSite)
* Image recognition using TensorFlow => <https://GitHub.com/LawrenceVeigas/image-recognition-with-tensorflow>
* Predicting stock prices using Python sklearn and numpy => <https://GitHub.com/LawrenceVeigas/predicting-stock-prices>

# Work Experience

* **Commversion solutions**: Live chat operator (May 2018 – present)
* Provide support to customers on client websites
* Learn about different clients (60+) and understand each ones unique services and cater to their visitors
* Convert visitors to potential customers by using effective communication and persuasion skills to offer different client services
* Analyse past chats to understand how to improve productivity and increase conversation of visitors to potential customers
* Some of the many clients I’ve worked with:
* GDPR report: <https://gdpr.report/>
* GDPR summit: <https://www.gdprsummit.london/>
* Chancellors real estate agency: <https://www.chancellors.co.uk/>
* Douglas and Gordan, London estate & letting agents: <https://www.douglasandgordon.com/>
* Ascot: <https://www.ascot.co.uk/>
* The Open championships: <https://www.theopen.com/>
* **Packt Publishing**: Content Development Editor (Jan 2017 – Apr 2018)
* Evaluate content of books to be published –concerned with (but not limited to) the structure and organization of content
* Provide feedback to authors to enable them to write engaging and novel content
* Research constantly to gain knowledge of the most relevant technologies
* Coordinate and manage 15-20 projects (books) simultaneously
* Coordinate via emails and video/voice calls with various authors to keep them motivated and also to track progress of projects
* Train first time authors to write efficiently
* Coordinate with the project manager, numerous technical editors, copy-editors within the team to ensure steady progress of projects within a tight schedule
* Other achievements at Packt:
* *Recognized for my efforts in learning and development* – May 2017
* *Content Development Editor of the month* – June 2017
* *Value Badge champion of the month* – February 2018
* *Trailblaizer award* – February 2018

# Scholastics

* **Philosophy** – 2017  
  St. Pius X College, Goregaon (E)
* **Bachelors of Science (Information Technology)** – 2014  
  St. Andrews’ College, Bandra (W)  
  Secured B grade
* **Higher Secondary Certificate (Commerce)** – 2011  
  St. Rocks’ College, Borivali – (W)  
  Secured I class
* **Secondary School Certificate** – 2009  
  St. Francis D’assisi High School, Borivali – (W)  
  Secured I class

# Skills

* Great communication skills (written as well as verbal)
* Basic programming skills (Nodejs, Java, Python, Rust, etc)
* Ability to organize and conduct sessions and workshops
* Quick learner
* Music skills
* Goal oriented

# Other Activities participated in

* Co-ordinated and participated in a band event for college annual day programme
* Conducted training sessions for adults in religious subjects
* Part of students panel in a philosophical conference at St. Pius X college
* Social service at Suraksha Kendra, Jogeshwari
* Part of OC for cultural programmes
* Conducted presentations and sessions for various groups

# Other courses attended

* Communication Theory I, II
* Interpersonal skills
* Psychosexual development
* Introduction to psychology
* Psychology: Personality Disorders

# Personal Snippets

Date of birth: 7th May 1994

Residence Address: 102, Om Unnati CHS LTD,

Off Mandpeshwar Road,

Shivaji Nagar, River Valley,

Borivali – West,

Mumbai – 400103

Linguistic abilities: English, Hindi, Konkani, Marathi

Marital status: Bachelor

#### Declaration:

I hereby declare that the above mentioned information is correct up to my knowledge and I bear the responsibility of the correctness of the above mentioned particulars.

Place: Mumbai